

**Shri Dharmasthala Manjunatheshwara Law College,
Centre for Post Graduate Studies and Research in Law
Mangalore.**

Teaching plan of **ENTREPRENEURSHIP DEVELOPMENT**
(As of syllabus prescribed by Karnataka State Law University)

Mrs. Abhijna.D.M
Asst.Prof of Commerce

Course: **5years BBA.LLB II Semester**

Lecture hours/weekly: 6 hours

Course Objective: The course intends to elaborate on the Human Relations aspects of entrepreneurship. It also highlights the legal requirements for establishment of new units, licensing, clearance and other legal compliances. The Entrepreneur development programmes such as motivational aspects are highlighted.

UNIT	No. of hours	Topic	Prerequisite Reading	Methodology	Supplementary Reading
Unit-1	15 hours	Entrepreneur-Meaning, Definition, Importance characteristics, Functions and types; Entrepreneurship- Meaning and Importance.	K.D.Basava	Lecture, Group discussion, Seminar.	S.Anil Kumar
Unit-2	12 hours	Legal requirement for establishment of new units, Licensing, Clearance, Certificate from agencies, SIDBI.	S.C.Poormima	Lecture, Group discussion, Seminar.	S.Anil Kumar
Unit-3	18 hours	Entrepreneurship Development Programme-Meaning, Objectives, Phases in DP and operational Problems, Entrepreneurial Training Meaning, Importance and types.	C.S.V.Murthy C.B.Gupta	Lecture, Group discussion, Seminar.	Mini K Abraham K.Jayashree
Unit-4	15 hours	Entrepreneurial Environments- Economics, Social, Cultural, Political and Legal Environment.	K.D.Bsava C.B.Gupta	Lecture, Group discussion, Seminar.	C.S.V.Murthy
Unit-5	12 hours	Entrepreneurial Motivation- Motivating Factors-compelling and facilitating factors; Entrepreneurial Ambition.	K.D.Basava	Lecture, Group discussion, Seminar.	C.S.V.Murthy

**Shri Dharmasthala Manjunatheshwara Law College,
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Mangalore**

Teaching Plan of INTERNATIONAL BUSINESS
(As of syllabus prescribed by Karnataka State Law University)

Mrs.Abhijna.D.M
Asst Prof of commerce

Course: 5Years BBA.LLB IV Semester

Lecture hours/weekly: 6 Hours

Course Objective: The course intends to focus on ‘International Marketing’. The onset of globalization and its inevitable legal consequences are required to be appreciated by legal fraternity. The concepts of MNCs and global market with international business environment and the intricacies involved with it are highlighted.

Unit	No. of Hours	Topics	Prerequisite Reading	Methodology	Supplementary Readings
Unit-1	16 hours	Introduction: International Marketing-Trends in International trade-Reasons for going International Orientations-Internationalization stages and Orientations-Growing Economic Power of Developing Countries-International Decision-Case study.	P.Subba Rao	Lecture, Group discussion, Seminar.	Chanda.G.K.
Unit- 2	15 hours	International Business Environment: Trading Environment-Commodity Agreements-Cartels-State Trading-Trading Blocks and Growing Intra-Regional Trade-other Regional Grouping-SAARC-GATT/WTO and Trade Liberalization -The Uruguay Round-Evaluation-UNCITRAL.	G.S.Batra	Lecture, Group discussion, Seminar.	P.Subba Rao
Unit-3	15 hours	Multinational Corporations: Definition-Organizational Structures-Dominance of MNCs-Recent Trends-Code of conduct-Multinationals in India -Case studies.	P.Subba Rao	Lecture, Group discussion, Seminar.	R.C.Dangwal

Unit-4	18 hours	India in the Global setting; India an emerging market-India in the Global economy-Obstacles in Globalization-Factors Globalization-Globalization strategies-Case studies.	P.Subba RAO	Lecture, Group discussion, Seminar.	G.S.Batra and R.C.Dangwal
Unit-5	18 hours	Trade Policy and Regulation in India; Trade strategies-Trade strategy of India-Export-Import Policy-An Evaluation of the policies-Regulation and promotion of Foreign Trade in India-Export Incentive-Product Assistance/Facilities-Marketing Assistance-Import Facilities for Exporters-Export units and Export processing zones-Export houses and trading houses-Case studies.	Chanda.G.K	Lecture, Group discussion, Seminar.	C.N.Chabra

SDM LAW COLLEGE MANGALORE

COURSE SYLLABUS ACTION PLAN

Course: BBA LLB 2nd SEM

SUBJECT: PRINCIPLES AND PRACTICE OF MANAGEMENT

Name: Ms. Tressy Pinto

Lecture hours/ weekly: 6 Hours

Objectives: The course intends to appreciate the importance of 'Management'. The planning, monitoring and organization aspects are emphasized. Staffing and managerial controls along with recruitment techniques such as selection, training, promotion and penalties for dereliction are examined

Unit	Dates	No. hours	Topics/ Syllabus	Pre-requisite Reading	Methodology	Supplementary Readings	Remarks
Unit 1 Concept of Management.	February 2020	15 hours	Meaning, nature, scope and importance of management. Evolution of management thoughts. Management functions and process.	L.M PRASAD - Principles and Practice of Management	Lecture Method	T. N. CHHABRA - Principles and Practice of Management	
Unit 2 Planning	March 2020	12 hours	Concept and significance of planning. Planning process. Types of plans. Different approaches to planning	L.M PRASAD - Principles and Practice of Management	Lecture Method	C.P Guptha - Principles of management. T. N. Chakravarthy	
Unit 3 Organizing	March 2020	20 hours	Line, staff and functional organization- Formal and Informal organization. Organizational structure- authority and responsibility. Delegation and decentralization.	L. M PRASAD - Principles and Practice of	Lecture Method		

			Span of control, chain of command and co-ordination.	Managem ent			
Unit 4 Staffing	April 2020	15 hours	Process-Recruitment -Selection-Training - Transfer-Promotion and demotion	L.M PRASAD - Principles and Practice of Managem ent	Lecture Method		
Unit 5 Leadership	May 2020	20 hours	Meaning, features and importance of Leadership. Leadership styles. Theories of motivation. Concept of communication – types, barriers and steps to overcome barriers. Concept of managerial control – need, steps and features.	L.M PRASAD - Principles and Practice of Managem ent	Lecture Method		

SDM LAW COLLEGE MANGALORE

COURSE SYLLABUS ACTION PLAN

Course: BBA LLB 4th SEM

SUBJECT: FINANCIAL MANAGEMENT

Name: Ms. Tressy Pinto

Lecture hours/ weekly: 6 Hours

Objectives: The course intends to highlight capital structure and market along with long term and short term debts. The course is also tries to explain the financial management of MNC's besides, Mergers and Acquisitions.

Unit	Date	No. hours	Topic/ Syllabus	Pre-requisite Reading	Methodology	Supplementary Readings	Remarks
Unit 1 Cost of capital	February 2020	15 hours	Concept of cost of Equity-Debt. Capital market hypothesis. Derivation of Sharpe Linter. Empirical evaluation of the model. Problems based on each concept.	Khan, M.Y. and Jain – Financial management	Lecture method	1) Fundamentals of Financial Management- B V Raghunandan	
Unit 2 Capital structure hypothesis	March 2020	20 hours	Traditional proposition v/s Modigliani proposition – Empirical evaluation of proposition. Concept of Dividend policy Decision –factors –types. Evaluation of different hypothesis. Problems based on each concept.	Pandey. I. M – Financial Management	Lecture method	2) Fundamentals of Financial Management- B S Raman	
Unit 3 Working capital management	March 2020	10 hours	Optimal investment in short term assets like Debtors, Security and Cash. Determination of optimal sources of funds. Problems based on working	Khan, M.Y. and Jain – Financial management	Lecture method		

			capital structure.				
Unit 4 F. M of Multinational corporations	April 2020	20 hours	Factors peculiar to multi-nationals – Decision areas – Working capital – Management accounting – Capital budgeting – Capital structure and Dividend policy. Problems based on capital budgeting.	Khan, M.Y. and Jain – Financial management	Lecture method		
Unit 5 Mergers and Acquisition	May 2020	18 hours	Types and characteristics - valuation – deed structuring – managerial state – regulation – environment. Problems based on mergers and acquisition.	Pandey. I. M – Financial Management	Lecture method		

SDM Law College
Teaching Plan
Department of Humanities
Karnataka State Law University

Course: I BA.LLB “A” & “B” Subject: Indian Society: Continuity and Change

Lecturer: Mr Amith S M

Lecture Hours/ Weekly: 12 Hours

Course Objectives:

1. To provide comprehensive, integrated and objective profile of Indian Society
2. To enable the students to analyse Indian Society from different perspectives
3. To enable the students to understand Indian Society, Marriage, Family, Kinship, Caste along with Regional Variations

Units	Topics	No. of Hours	Methodology	Books for Reference	Additional Readings
Unit I: Introduction Total Duration: 16 Hours	1. Nature and Importance of Studying Indian Society	04	Lecturing and PPT	Dube, S C. Indian Society.	Ahuja, Ram. Indian Social System.
	2. Evolution of Indian Society: Socio-Cultural Dimensions	04			Sen, Pujan Kumar. Indian Society: Continuity and Change
	3. Geographical and Historical Features	04	Lecturing and PPT		Singh, Yogendra. Modernization of Indian Traditions
	4. Unity in Diversity: Threats and Challenges	04			

Unit II: Theoretical Perspectives Total Duration: 24 Hours	1. Structural- Functionalism: MN Srinivas, SC Dube, McKim Marriott	06	Lecturing and PPT		Ghurye, G S. Caste and Race in India
	2. Indological Perspective or Textual Perspectives: Radha Kamal Mukherjee, G S Ghurye, Louis Dumont	06	Lecturing and PPT	Nagla, B K. Indian Sociological Thought	Dube, S C. Indian Society, India's Changing Villages, Indian Village
	3. Marxist Perspectives: D P Mukherjee, A R Desai, Ramkrishna Mukherjee	06	Lecturing and PPT		Kosambi, D D. The Culture and Civilization of Ancient India in Historical Outline
	4. Subaltern Perspectives: B R Ambedkar, Ranjith Guha, David Hardiman	06			Srinivas, M N. India's Villages, Religion and Society Among Coorgs of South India
					Pillai, S Devadas. Indian Sociology Through Ghurye
					Dumont, Louis. Homo Hierarchicus: The Caste System and its Implications
					Doshi, S L. Modernity, Postmodernity and Neo- Sociological Theories

					<p>Madan, T N. Sociological Traditions: Methods and Perspectives in the Sociology of India</p> <p>Oomen, T K. Indian Sociology: Reflections and Introspections</p> <p>Mukherjee, D P. Modern Indian Culture: A Sociological Study</p> <p>Shah, Ghanshyam. Dalit Identity and Politics</p> <p>Hardiman, David. History for the Subordinated</p>
<p>Unit III: Marriage, Family and Kinship</p> <p>Total Duration: 21 Hours</p>	<ol style="list-style-type: none"> 1. Marriage and Family among Hindus 2. Marriage and Family among Muslims 3. Marriage and Family among Christians 4. Basic Concepts of Kinship: Incest, Affiliations, Consanguinity, 	<p>02</p> <p>02</p> <p>02</p> <p>06</p>	<p>Lecturing and PPT</p> <p>Lecturing and PPT</p>	<p>Ahuja, Ram. Indian Social System</p> <p>Karve, Irawati. Kinship Organization in India</p>	

	Affinity, Clan, Lineage, Kindred and Descent				
	5. Kinship Organizations in India: Regional Variations	06			
	6. Changes and Challenges to the Marriage and Family	03	Lecturing and PPT		
Unit IV: Caste and Class in India Total Duration: 15 Hours	1. Evolution of Caste: Vedic Period, Smriti's Period, Medieval Period and Modern Period	03	Lecturing and PPT	Ahuja, Ram. Indian Social System	Ghurye, G S. Caste and Race in India
	2. Caste among Non-Hindus	02			
	3. Are Caste Opposite of Classes	02	Lecturing and PPT		
	4. Changes in Caste and Class Relations	02			
	5. Theories of Origin of Caste: Risley, Dumont, Ghurye and Hutton	06			
Unit V: Contemporary Discourses Total Duration: 14 Hours	1. Contextualization	02	Lecturing and PPT	Nagla, B K. Indian Sociological Thought	Singh, Yogendra. Modernization of Indian Tradition
	2. Indigenization	02			
	3. Use of Native Categories in the Analysis of Indian Society	04	Lecturing and PPT		
	4. Sociology for India	02			
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	5. Sociology of India 6. Sociology in India	02	Lecturing and PPT		
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Amith SM

SDM Law College Mangalore
COURSE SYLLABUS Action Plan
Department of Humanities
Karnataka State Law University

Course: BA.LLB 2nd YEAR (4th Semester-A Batch)

Lecture hours/weekly: 6 Hours

Name of Sub: Public Administration

Major-II

Teacher: Sowmya

Course Objectives: To guide the students the Importance & Procedures of Public Administration.

<u>Modules/ Unit</u>	<u>Date</u>	<u>No of Hours</u>	<u>Topic</u>	<u>Pre-requisite Reading</u>	<u>Methodology</u>	<u>Supplementary Readings</u>	<u>Remarks</u>
Unit 1	Feb 2020	15 Hours	1. Public Administration: <ul style="list-style-type: none"> • Definition, Nature, Scope & importance. • Public Administration vs Private Administration. • Politics vs Administration • New Public Administration. 2. ORGANIZATION: <ul style="list-style-type: none"> • Hierarchy 	Public Administration by Dr.Vishnu Bhagawan Dr,Vidya Bhushan Dr.Vandana Mohla	Lecture Method	1.Public Administration Theory & Practice by Dr.S.L.Goel. 2. Public Administration by Dr. Vishnu Bhagwan, Dr.Vidya Bhushan	

			<ul style="list-style-type: none"> • Span of Control • Delegation of authority • Unity of command • Integration • Centralization vs decentralization. 				
<u>Unit II</u>	MARCH 2020	25 Hours	<p>1. Line : Meaning, Function, Line Agencies-Features, working & control.</p> <p>2.STAFF:General Technical & auxiliary(importance, functions)</p> <p>3.CHIEF EXECUTIVE</p> <p>4.DELEGATED LEGISLATION</p> <p>5. ADMINISTRATION ADJUDICATION.</p>	Public Administration- Dr.S.L.Goel. Public Administration- Lohithashwa	Lecture Method	3.Public Administration- Avasthi & Maheshwari	
<u>Unit III</u>	April 2020	21 Hours	<p>1.Personnel Bureaucracy: a)Meaning, Merits & Demerits(Max.Webber) Functions, Kinds</p> <p>2. Problems-Recruitments, Training, Promotion, Retirement, UPSC & SPSC.</p> <p>3.Authority & Responsibility Kinds, Relations, Limitations.</p>	Public Administration S.Chand	Lecture Method	4.L.D.White Public Administration	
<u>Unit IV</u>	May	15	1.Management (POSDCORB)		Lecture Method	5.Administration Theory- Maheshwari	

	2020	Hours	2.Leadership 3. Morale & Discipline.				
<u>Unit V</u>	May 2020	10 Hours	1.Planning 2.Budgeting 3.Communication 4.Direction & Supervision 5.Control		Lecture Method	6.L.D.White Public Administration.	

Mrs.Sowmya
Asst. Prof of Political Science
SDM Law College, Mangalore